



Land Development Bootcamp

"Land Acquisition and Entitlements"

Who For:

Land Development/Homebuilding Professionals w/ 1 – 2 Years Experience;
or
no Experience But Have Taken Argus Online Courses:

- Intro to Entitlements
- Intro to Land Acquisition

Topics To Be Covered:

The morning session will cover the basics of land acquisition, discussing:

- Sources of Land Opportunities
- Preliminary Underwriting and Offers/Letters of Intent
- Purchase and Sale Agreements
- Due Diligence and Closing

The afternoon session will examine the process and challenges of obtaining the local government approvals for projects:

- Tentative Maps, Specific Plans, PUD's
- General Plan Amendments, Zoning Changes
- CEQA (Environmental Documents)
- City Process—Staff Review, Planning Commission, City Council

Instructors:

John Kaye, bringing 30 years of experience within the land and homebuilding industries while holding senior management positions with The Irvine Company, Koll Real Estate Group, and Brookfield Homes.

Larry Lazar, a land development and entitlement specialist with over 30 years of experience entitling master planned communities and controversial projects throughout California.

Where:

65 Enterprise, 3rd Floor, Aliso Viejo, CA

When:

October 27, 2017, 8am to 5pm

Tuition:

\$595 for the 1-day bootcamp.

Registration is on first come, first serve basis – sessions are limited to 20 participants.

Register Today





Registration Form

Course: Land Acquisition & Entitlements Bootcamp

Date: October 27, 2017

Location: 65 Enterprise, 3rd Floor, Aliso Viejo, CA

Name: _____

Company: _____

Title: _____

Address: _____

City/State: _____ **Postal Code:** _____

Email: _____ **Phone:** _____

Years Real Estate Experience: _____ **Years Land Acq Experience:** _____

Registration/Payment Options

Tuition for 1-Day Bootcamp: \$595

By mail:

Send Registration & Check to:

Argus College

30200 Rancho Viejo Rd. Ste B

San Juan Capistrano, CA 92675

Online:

Go to www.arguscollege.com/bootcamps